

# Communications Strategy Development



## Amplification Worksheet



**Overarching project goal:**

(Insert one sentence here)

**Specific amplification objective: Does it leverage impact? Is it SMART?**

(Insert one sentence here)



**Target Audience: Pick one (Go small!)**

**Who must you reach?**

**What do they need to do?**

**Why does it matter?**

**Positioning: Where is this audience relative to your issue and ask?**

**View of the issue (Frame/Fortify/Reframe)**

**Level of interest (L/M/H)**

**Stage of interest (PCAM)**

**Core concerns: What underlies your audience's interest?**

**Benefits (Remember WIIFM)**

**Barriers (Remember WWOT)**



**Tell a story: Simple, Unexpected, Concrete, Credible, Emotional Stories Stick – SUCCESS** (Insert example)

**Theme:** (Insert phrase here)

**Key supporting points for your audience:**

- 1.
- 2.
- 3.

**Messenger: If not you, who? Any allies needed?**



**Tactics: Delivering your story to your audience, and measuring your progress**

**Channel: What are five ways to reach them? Pick your top three and prioritize**

**Approach: How can you access and maximize this channel?**

**Timing: When will you do this? Will it be a staged effort?**

**Personnel: Who will lead your effort? Is support staff needed?**

**Budget: Include time and money**

**Measures: Focus on outcomes and impact**



Channel	Approach	Timing	Personnel	Budget	Measures of success
1.					
2.					
3.					

--- **REALITY CHECK: Is this doable given the realities of time, skills, budget and priorities? ---**